

February 20-21, 2024 Foxwoods Resort and Casino | Mashantucket, CT Education & Expo - February 20 | Education - February 21

Schedule at a Glance

	TUESDAY, FEBRUARY 20				
BREAKOUT A					
9:00 a.m 10:00 a.m.	Understanding Contract Specs In Commercial Installations Mike Astram, Northern Designs LLC.				
10:00 a.m 11:00 a.m.	The Green Industry Economic Impact Study Panel with Chris Lawton, UConn; Dustyn Nelson, President, Connecticut Nursery & Landscape Association				
11:00 a.m 12:00 p.m.	Evaluating Field Services and CRM Programs Greg Sweeney, Aqua Lawn LLC				
12:00 p.m 1:00 p.m.	Lunch				
1:00 p.m 2:00 p.m.	Top 5 Ways to Easily and Effectively Save Water in the Landscape* Ted Moriarty, Smart Watering Company				
2:00 p.m 3:00 p.m.	Wi-Fi Fundamentals for Green Industry Professional* Kevin Battistoni, Hunter Industries				
3:00 p.m 4:00 p.m.	Field Hydraulics and Electrical Principles* Ted Moriarty, Smart Watering Company				
BREAKOUT B					
9:00 a.m 10:00 a.m.	Hydrology* Mark Twiss, D.W. Burr.				
10:00 a.m 11:00 a.m.	Onboarding New Employees – Welcome to the Team, and Now Grab a Shovel! Kevin Battistoni, Hunter Industries				
11:00 a.m 12:00 p.m.	Water Management – Where It's Come From and Where It's Headed* Ted Moriarty, Smart Watering Company				
12:00 p.m 1:00 p.m.	Lunch				
1:00 p.m 2:00 p.m.	Growing Your Business with Holiday Lighting Christmas Light Installation Pros Association				
2:00 p.m 3:00 p.m.	Drip Irrigation* Art Elmers, Netafim Irrigation Inc.				
3:00 p.m 4:00 p.m.	Introduction to Landscape Lighting Installation, Ryan Miller, CAST Lighting				

WEDNESDAY, FEBRUARY 21 **BREAKOUT A**

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9:00 a.m 11:00 a.m.	Yes, Irrigation Contractors Need an HR Department! Chris Pine, IrriTech Training			
11:00 a.m 12:00 p.m.	Marketing: Capitalizing on it, Attracting New Customers, and Customer Retention Tanya Murphy, Central Turf & Irrigation			
12:00 p.m 1:00 p.m.	Lunch			
1:00 p.m 2:00 p.m.	Water ManagementWhere It's Come From and Where It's Headed* Ted Moriarty, Smart Watering Company			
2:00 p.m 3:00 p.m.	Developing a Training Program for your Technicians Christine Molloy, Natureworks			
BREAKOUT B				
9:00 a.m 10:00 a.m.	Irrigation 101: What's Underground Nick Dimeo, Natureworks			
10:00 a.m 11:00 a.m.	Water Management – Where It's Come From and Where It's Headed* Ted Moriarty, Smart Watering Company			
11:00 a.m 12:00 p.m.	Introductory Lighting Design Ryan Miller, CAST			
12:00 p.m 1:00 p.m.	Lunch			
1:00 p.m 3:00 p.m.	Two-wire Troubleshooting Chris Russo, Hunter Industries.			

Register online at cicaweb.org or email this form to efearn@cicaweb.org

To recieve member pricing, you must be a member in good standing of CICA, IANE or IANY.

All courses are elligible for IA Continuing Education Credits. Courses marked with an asterisk (*) are elligible for CT J3/J4 credits. To recive credit, J3 license holders must attend 5 hours of elligible courses, and J4 holders 4 hours.

2024 Northeast Irrigation Expo and Conference **Attendee Registration Form**

Attendee Information

First Name	Last Name	
Badge Name (if different)	Job title	
Company or Organization		
Business Address		
City	State	Zip
Phone	Email*	

*Registration confirmation will be emailed

REGISTRATION OPTIONS	Member	Nonmember
Two-Day Pass (Includes morning beverage and lunch each day and access to the trade show & reception.)	\$550	\$650
Tuesday Pass, February 20 (Includes morning beverage, lunch, and trade show & reception.)	\$275	\$325
Wednesday Pass, Februrary 21 (Includes morning beverage and lunch.)	\$275	\$325
Tradeshow and Reception Only, February 20 (Includes access to the tradeshow after 1 pm on Tuesday)	Free	Free
Cornhole Tournament Registration, February 20 (per player)	\$25	\$25

Refund/Cancellation Policy:

Refund / cancellation policy: cancellations in writing made no less than 14 days prior to the event will be refunded in full. Cancellations no less than 72 hours prior to the event may be transferred to the next event. Cancelation should be addressed to NEIC and emailed to efearn@CICAweb.org.

Event lodging: Attendees can book an overnight room starting at \$169 plus fees. Make your overnight reservation today! Reserve your room at <u>book.passkey.com/go/CICANEIC2024</u>

Payment Information (Payment in U.S. funds must accompany registration form. Checks must be drawn on a U.S. bank, payable to the Connecticut Irrigation Contractors Association.)

\$

_____Total Registration Fees

_Check

Credit cards are only accepted via online registration: <u>https://www.cicaweb.org/site_event_detail.cfm?pk_association_</u> event=26987

Email or fax your completed registration form to: cica@cicaweb.org or 860-586-7080.