

2022

Northeast Irrigation Expo and Conference

February 21-23, 2022

Foxwoods Resort and Casino | Mashantucket, CT

Preconference - Feb. 21 | Education & Expo - Feb. 22 | Education - Feb. 23

PRESENTED BY: The Connecticut Irrigation Contractors Association, Irrigation Association of New England, and Irrigation Association of New York

Schedule and Descriptions

As of Feb. 18, 2022

Monday, Feb. 21

Irrigation Technician Course, Chris Pine, Irritech Training

Monday, Feb. 21, 1:00 a.m. – 5:00 p.m., Room: Red Carpet

Tuesday, Feb. 22, 8:00 a.m. – 5:00 p.m., Room: Red Carpet

This course reviews the content included in the IA's Certified Irrigation Technician examination and covers the information an irrigation technician needs to show proficiency in their job after a season of experience. It can be used by someone preparing for the CIT examination or even some of the content in the J-4 examination, as well as being helpful for any beginning or intermediate irrigation technician. The CIT examination is NOT included in the registration or fees for this course and both must be done separately.

IA CEUs = 12. New Jersey CECs = 6 CECs - General and 6 CECs - Water Conservation; total of 12 CECs for each day.

Tuesday, Feb. 22

Irrigation Technician Course, Chris Pine, Irritech Training

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New Irrigation Technologies & Trends, Ted Moriarty, Smart Watering Co.

Tuesday, Feb. 22, 8:00 a.m. – 12:00 p.m., Room: Celebrity EFG

This course will cover new technologies, how they work and the benefits of using them. Also included will be larger industry trends that are driving the development of new technology - labor issues, green building codes, water restrictions and how to combine all of this into a strategy of success in the irrigation world we are living in.

IA CEUs = 4. New Jersey CECs = 4 CECs - NJ Codes and Laws.

Foundations of Two-Wire Installation & Maintenance, Kurt Thompson, IrriTech Training

Tuesday, Feb. 22, 8:00 a.m. – 10:00 a.m., Room: Celebrity HIJ

As with any technology, the success of two-wire technology lies in both the understanding of the principles of operation AND the installation or service of the components. Unfortunately, these components are often installed or diagnosed using traditional methods. This hands-on course teaches the irrigation contractor or technician the fundamentals necessary to successfully use decoders and 2-wire controllers, as well as how to diagnose and troubleshoot problems.

IA CEUs = 2. New Jersey CECs = 2 CECs - General.

Techniques to Increase Productivity in Wire Tracking & Valve Locating, Kurt Thompson, IrriTech Training

Tuesday, Feb. 22, 10:00 a.m. – 12:00 p.m., Room: Celebrity HIJ

Even before a valve or wire problem can be diagnosed, it has to be found. But using wire trackers or fault finders can be so frustrating it often leads to wasted or unbillable time. This highly interactive 2-hour course builds on the basics of using wire trackers and identifies the practices that can reduce the time to locate wires, valves, and some faults. It reveals the advanced techniques that have taken most years to figure out. Learners will use two brands of wire trackers simulated irrigation system as well as practice on authentic simulations of real-world situations.

IA CEUs = 2. New Jersey CECs = 2 CECs - General.

Lunch

Tuesday, Feb. 22, 12:00 p.m. – 1:00 p.m., Room: Premier FGH

Take a mental break and catch up with fellow irrigators. Provided to all registered attendees.

Trade Show

Tuesday, Feb. 22, 12:00 p.m. – 8:00 p.m., Room: Premier FGH

Connect with solution providers and learn about the latest trends in the irrigation industry.

Advanced Irrigation Design, Installation Techniques & Best Management Practices, Ted Moriarty, Smart Watering Co.

Tuesday, Feb. 22, 1:00 p.m. – 4:30 p.m., Room: Celebrity EFG

This course will cover a mix of irrigation technical subjects—advanced hydraulics and installation techniques for water efficient irrigation systems for the required three hours. The remainder of the time will be spent discussing Connecticut water issues such as the Connecticut Water Plan and contractors' law requirements.

This course meets the requirements for Connecticut Continuing Education for J-3 and J-4 license holders.

IA CEUs = 3.5. New Jersey CECs = 3.5 CECs - Water Conservation.

Customer Service for Technicians, Kurt Thompson, IrriTech Training

Tuesday, Feb. 22, 1:00 p.m. – 3:00 p.m., Room: Celebrity HIJ

Delivering remarkable customer service is not just about doing your job. The competitiveness in today's irrigation service industry has changed the way customers expect to be treated. This 2-hour workshop uses real-world situations and case studies to identify and discuss the "Ten Commandments of Customer Service" that will provide the framework for delivering the level of service customers LOVE!

IA CEUs = 0.5. New Jersey CECs = 0.5 CECs - General.

Bidding Strategies for Landscape & Irrigation Contractors, Kurt Thompson, IrriTech Training

Tuesday, Feb. 22, 3:00 p.m. – 4:30 p.m., Room: Celebrity HIJ

The decisions of how to calculate a selling pricing are complicated. At the core of the decisions are the effects on a company's net income versus getting the job. These choices are not always immediately seen, adding even more importance to the completeness of the bidding process used for installation or service work. This highly interactive 1.5-hour workshop takes the contractor or business owner through the cause and effect of pricing strategies and processes on a P&L. The training teaches a method to accurately create a bid and gives real-world bidding examples to practice these principles.

IA CEUs = 0.375. New Jersey CECs = 0.375 CECs - General.

Reception

Tuesday, Feb. 22, 5:00 p.m. – 8:00 p.m., Room: Premier FGH

Network with conference attendees and exhibitors while enjoying hors d'oeuvres and a cash bar.

Cornhole Tournament

Tuesday, Feb. 22, 6:00 p.m. – 8:00 p.m., Room: Premier FGH

Join in the fun as a competing team or a spectator! Must have pre-registered to compete.

Wednesday, Feb. 23

Business 'n Breakfast Networking Session, Chris Pine & Kurt Thompson, IrriTech Training; other guests TBA

Wednesday, Feb. 23, 8:30 a.m. – 12:00 p.m., Room: Celebrity HIJ

Join us for breakfast and roundtable discussions facilitated by our instructors and other industry leaders. This was a highlight for many business leaders who attended our event two years ago. The session will begin with breakfast, networking and a loop of irrigation bloopers and blunders. This will be followed by short presentations and roundtable discussions on several relevant topics in today's world of irrigation contracting. This is a DON'T MISS event!

IA CEUs = 0.875. New Jersey CECs = 0.875 CECs - General.

Hydrawise - Hunter Industries Line of Connected Controllers, Kevin Lewis, Hunter Industries

Wednesday, Feb. 23, 8:00 a.m. – 10:00 a.m., Room: Celebrity EFG

The course covers need-to-know 2022 Hydrawise updates. Take a deep dive on how flexible hardware options can help with complicated projects and what connectivity option exist across controllers. You will also spend time covering best management practices for controller connectivity with ample time for Q&A at the end of the session.

IA CEUs = 2. New Jersey CECs = 2 CECs - Water Conservation.

Drip Irrigation Techniques for Technicians, & Filtration, Art Elmers, Netafim USA

Wednesday, Feb. 23, 10:00 a.m. – 12:00 p.m., Room: Celebrity EFG

This drip irrigation course is for those who get their hands dirty. Learn how to properly put drip down, and more importantly, how not to. Course will also cover tips on drip irrigation design, installation, scheduling, management, troubleshooting and repair. Bonus: This course will include a small portion of filtration.

IA CEUs = 2. New Jersey CECs = 2 CECs - Water Conservation.

Lunch

Wednesday, Feb. 23, 12:00 p.m. – 1:00 p.m., Room: Bravo

Take a mental break and catch up with fellow irrigators. Provided to all registered attendees.

Installing & Troubleshooting Flow Sensors, Norm Bartlett, Creative Sensor Technology

Wednesday, Feb. 23, 1:00 p.m. – 2:00 p.m., Room: Celebrity EFG

This course will cover practical tips and tricks for measuring flow on new and existing irrigation systems.

IA CEUs = 1. New Jersey CECs = 1 CECs - Water Conservation.

IA Exam Session

Wednesday, Feb. 23, 1:00 p.m. – 5:00 p.m., Room: Red Carpet

Becoming IA Certified allows you to add instant credibility with customers and your industry, increase job opportunities and demonstrate your commitment to efficient water management. All IA examinations are available for this session that requires separate registration and fees directly with IA.

Advanced Two-Wire Troubleshooting, Chris Russo, Hunter Industries

Wednesday, Feb. 23, 2:00 p.m. – 3:00 p.m., Room: Celebrity EFG

This seminar will help the technician understand the principles grounding, bonding and shielding as well as the best practices for installation and maintenance.

IA CEUs = 1. New Jersey CECs = 1 CECs - General.

Intelligent Flow Technology, Bryan Sanderson, K-Rain

Wednesday, Feb. 23, 3:00 p.m. - 4:00 p.m., Room: Celebrity EFG

The engineering & science, features & benefits and application of the patented rotor feature by K-Rain. A look into what makes this rotor more water efficient than others on the market and how to help contractors incorporate selling this feature to their customers.

IA CEUs = 1.